Overview
The Affordable Care Act and the ongoing national debate on health care have begun to shift the country’s entire health care system in a different direction and toward a different path. This path has been described as the “volume to value” transition, whereby patients and providers will ultimately become more accountable for the care they provide and receive as finance and reimbursement models follow suit.

Making significant changes to the entire health care payment system brings with it huge micro and macroeconomic risks, meaning hospitals now more than ever need to adapt to the changing tide.

Many hospitals are asking, “what’s next?” To help provide an answer, IHA has developed the second in a four-part series on the changing health care finance and reimbursement landscape in the U.S.

An expert panel from Kaufman Hall’s team of health care analysts will focus on “how we got here and where we’re going” to guide participants through a series of finance and reimbursement topics.

Program Topics
- The evolving role of health care price transparency and what it means for hospital payment
- Quality metrics and health outcomes and their impact on value-based purchasing
- Health insurance benefit and payment changes impacting hospital payments
- Changing Medicare and Medicaid policies affecting reimbursement

Target Audience
CEOs, CFOs, business office/patient account managers/certified application counselors and patient admissions staff.

Faculty
Dep Ahuja is an assistant vice president in Kaufman Hall’s Chicago office. As a member of the firm’s strategy practice, his responsibilities include general strategy and physician services for hospital and health system clients. Prior to joining Kaufman Hall, Ahuja served as a consulting manager at Apex Health Associates, where he performed service line analyses, developed business plans and conducted market assessments. Ahuja received his master’s in business administration from Case Western Reserve University with concentrations in health systems management and finance. Ahuja is a certified project management professional and a certified health care financial professional.

Andrew Cohen is a vice president at Kaufman Hall and a member of the firm’s strategy practice. Cohen provides strategic planning advisory services to clients in community hospitals and health care systems. Cohen has more than 20 years of leadership experience in the health care industry. Prior to joining Kaufman Hall, he was vice president of product development for UnitedHealthcare, where he focused during his eight-year tenure on Medicare, group retiree and value-based plan product
development, strategy, sales and product portfolio management. Cohen holds a bachelor’s degree in economics from the University of Maine.

Kalani Redmayne is an assistant vice president at Kaufman Hall and a member of the firm’s strategy practice. In this role, Redmayne provides strategic planning advisory services for a wide range of clients, including health care systems, academic medical centers and community hospitals. Redmayne’s responsibilities focus on payer-provider strategies, alternative reimbursement methodologies, health plan and service operations, healthcare reform, payer relations and product development. Redmayne has more than 20 years of experience in the health care industry. Prior to joining Kaufman Hall, Redmayne was vice president of product development and management for UnitedHealthcare.

Registration:
There is a site fee of $175.00 for NDHA Members and ND HFMA Members, and $300.00 for Non-members for this course. The registration fee provides you with one phone number, Web connection and a downloadable handout.

Numerous people at one physical site are encouraged to participate in the Web Conference through one registration (utilizing the same telephone/Web connection). A member hospital is referred to as an individual freestanding facility, not a hospital system. If any additional locations or facilities are added into your connection, additional registration fees will be charged. If participants at your site require more than one telephone/Web connection, additional registration fees will be charged.

Prior to the program you will receive an e-mail containing instructions on how to connect to the conference. This e-mail will also contain codes to access the conference call. Advance registration by June 6, 2014 is required to ensure delivery of instructional materials. A late fee of $25.00 will be charged for any registrations after this date. This fee is necessary, as we are being charged a late fee for any last minute registrations that require an overflow line on the bridge. If you do not receive an e-mail from Linda Simmons prior to the program with your handouts and dial-in information, please contact her at 701 224-9732.

Please contact Linda Simmons at 701 224-9732 or lsimmons@ndha.org for further information. You may register by fax (701) 224-9529, online at http://www.ndha.org under Education or by mail PO Box 7340, Bismarck ND 58507.

Registration fees are non-refundable unless notice of an individual’s cancellation is received at NDHA five working days prior to the event, in which case a cancellation fee of $50.00 will be deducted from your registration fee. If notice of cancellation is received after this date, there is no refund. You will be billed whether or not you attend the program.

From Volume to Value: The Changing Payment Landscape 6/17/2014

Facility______________________________________________________________

Contact Name/Title____________________________________________________

E-Mail_______________________________________________________________

Phone Number________________________________________________________